



**TENDER DOCUMENT**

**FOR**

**SUPPLY, DELIVERY, INSTALLATION AND COMMISSIONING OF SERVERS, SERVER  
OPERATING SYSTEM, SAN CONFIGURATION AND VIRTUALIZATION SOFTWARE**

**TENDER NUMBER: KNL/HQ/T001/2016-2017**

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## TENDER NOTICE

### **SUPPLY, DELIVERY, INSTALLATION AND COMMISSIONING OF SERVERS, SERVER OPERATING SYSTEM SAN CONFIGURATION AND VIRTUALIZATION SOFTWARE**

**TENDER NUMBER: KNL/HQ/T001/2016-2017**

Kenya National Library Service (knls) is a state corporation whose mandate is to promote, establish, equip, manage, maintain and develop libraries in Kenya.

Kenya National Library Service in its bid to modernize its ICT infrastructure invites sealed tenders from eligible, qualified and competent firms for the **supply, delivery, installation and commissioning of servers, server operating system ,SAN configuration and virtualization software** as per specifications detailed in the tender documents.

Interested firms should obtain the Tender documents from the Supply Chain Department on 3<sup>rd</sup> floor, **Mumias Road/Oldonyo Sabuk Road Junction, Buru Buru- Nairobi** upon payment of a non-refundable fee of Kshs. **1,000.00** either in cash or bankers cheque or downloaded free of charge from Kenya National Library Service website : [www.knls.ac.ke](http://www.knls.ac.ke) or Treasury portal [www.supplier.treasury.go.ke](http://www.supplier.treasury.go.ke)

Bidders who download the tender document are required to sign a tender register at Supply Chain Department 3<sup>rd</sup> floor, **Mumias Road/Oldonyo Sabuk Road Junction, Buruburu-Nairobi** or email their contact address using the email: [janet.rotich@knls.ac.ke](mailto:janet.rotich@knls.ac.ke) before the tender closing date. Tender documents shall be accompanied by the following **statutory/mandatory** requirements for preliminary evaluation: -

1. Certificate of Company/Firm registration
2. Valid Tax compliance certificate
3. Audited accounts for two years within (2013-2016)
4. Details of directorship/ownership with respective shareholding and details of citizenship
5. Duly signed commitment letter for three (3) years warranty provision and free 24 hours maintenance and support for the same period.
6. Original bid bond / tender security of Kshs. **two hundred thousand** valid for 120 days from the date of closing the tender from a reputable bank and dully filled declaration form for reserved group.
7. Proven physical location and address of the firm
8. Statement of verification that the Firm is not debarred in the Matter of Public Procurement and Asset Disposal Act 2015.
9. Power of Attorney in case of joint venture
10. Tender document pagination and initialling

Completed tender documents in plain sealed outer envelope enclosing separately sealed and clearly marked inner envelopes of **'technical'** and **'financial' bids** (in **"original"** and **"copy"** **PROPERLY BOUND**) ALL clearly marked: **TENDER NUMBER: KNL/HQ/T001/2016-2017**

**Tender for the supply, delivery, installation and commissioning of server, server operating system, and SAN configuration and virtualization software** as per instructions in the tender documents and addressed to:-

The  
Director  
Kenya National Library Service  
P.O. Box 30573 - 00100  
NAIROBI

Tender Documents should be deposited in the Tender Box on 3<sup>rd</sup> Floor, Should be deposited in the Tender Box situated on the 3<sup>rd</sup> floor, **Mumias Road/Oldonyo Sabuk Road Junction, Buruburu, Nairobi, on or before 11.00 a.m. local time on 22<sup>nd</sup> September, 2016.** Tender documents will be opened immediately thereafter at the Conference Room on 2<sup>nd</sup> floor, Director's Wing Mumias Road/OI Donyo Sabuk Road Junction, Buruburu, Nairobi in the presence of Bidders representatives who choose to attend.

**Prices quoted should be net inclusive of all taxes and must be in Kenya Shillings, and shall remain valid for 90 days from the closing date of the tender.**

## INTRODUCTION

Kenya National Library Service (knls) is a state corporation whose mandate is to promote, establish, equip, manage, maintain and develop libraries in Kenya.

Kenya National Library Service in its bid to modernize its ICT infrastructure is looking to evaluate and select a supplier to **supply, delivery, installation and commissioning of servers, server operating system, SAN configuration and virtualization software.**

**This document constitutes a formal tender request for the supply, delivery, installation and commission servers, server operating system, SAN configuration and virtualization software**

Should any query be raised concerning a matter of principle, Kenya National Library Service will clarify this with all vendors at the earliest opportunity.

## Contact details

All enquiries and correspondence regarding the tender should be addressed through letter or email to:

**Director**

Kenya National Library Service  
P.O. Box 30573 -00100

**NAIROBI**

**Tel: +252 20 2725550/1**

**Email: [knls@knls.ac.ke](mailto:knls@knls.ac.ke)**

## SECTION II – INSTRUCTIONS TO TENDERERS

### 2.1 Eligible tenderers

- 2.1.1. This Invitation to tender is open to all tenderers eligible as described in the instructions to tenderers. Successful tenderers shall provide the services for the stipulated duration from the **date** of commencement (hereinafter referred to as the term) specified in the tender documents.
- 2.1.2. Knls employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender unless where specially allowed under section 131 of the Act.
- 2.1.3. Tenderers shall provide the qualification information statement that the tenderer (including all members, of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by Knls to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the services under this Invitation for tenders.
- 2.1.4. Tenderers involved in corrupt or fraudulent practices or debarred from participating in public procurement shall not be eligible.

### 2.2 Cost of tendering

- 2.2.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and Knls, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 2.2.2 The price to be charged for the tender document shall be Kshs.1,000/= or downloaded free from knls website or treasury supplier portal

### 2.3 Contents of tender documents

- 2.3.1. The tender document comprises of the documents listed below and addenda issued in accordance with clause 6 of these instructions to tenders
- i) Instructions to tenderers
  - ii) General Conditions of Contract
  - iii) Special Conditions of Contract
  - iv) Schedule of Requirements
  - v) Details of service
  - vi) Form of tender
  - vii) Price schedules
  - viii) Contract form
  - ix) Confidential business questionnaire form
  - x) Tender security form
  - xi) Performance security form
  - xii) Declaration form

- 2.3.2. The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderer's risk and may result in the rejection of its tender.

## **2.4 Clarification of Documents**

- 2.4.1. A prospective candidate making inquiries of the tender document may notify Knls in writing or by post, fax or email at the entity's address indicated in the Invitation for tenders. Knls will respond in writing to any request for clarification of the tender documents, which it receives no later than seven (7) days prior to the deadline for the submission of tenders, prescribed by Knls. Written copies of the Procuring entities response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective tenderers who have received the tender documents"
- 2.4.2. Knls shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

## **2.5 Amendment of documents**

- 2.5.1. At any time prior to the deadline for submission of tenders, Knls, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by issuing an addendum.
- 2.5.2. All prospective tenderers who have obtained the tender documents will be notified of the amendment by post, fax or email and such amendment will be binding on them.
- 2.5.3. In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, Knls, at its discretion, may extend the deadline for the submission of tenders.

## **2.6 Language of tender**

- 2.6.1. The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchanged by the tenderer and Knls, shall be written in English language. Any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

## 2.7 Documents Comprising the Tender

The tender prepared by the tenderer shall comprise the following components:

- a. A Tender Form and a Price Schedule completed in accordance with paragraph 8, 9 and 10 below.
- b. Documentary evidence established in accordance with Clause 2.11 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
- c. Tender security furnished is in accordance with Clause 2.12
- d. Confidential business questionnaire
- e. Declaration form

## 2.8 Form of Tender

2.8.1 The tenderers shall complete the Form of Tender and the appropriate Price Schedule furnished in the tender documents, indicating the services to be performed.

## 2.9 Tender Prices

2.9.1 The tenderer shall indicate on the Price schedule the unit prices where applicable and total tender prices of the services it proposes to provide under the contract.

2.9.2 Prices indicated on the Price Schedule shall be the cost of the services quoted including all customs duties and VAT and other taxes payable:

2.9.3 Prices quoted by the tenderer shall remain fixed during the term of the contract unless otherwise agreed by the parties. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22.

2.9.4 Contract price variations shall not be allowed for contracts not exceeding one year (12 months)

2.9.5 Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.

2.9.6 Price variation requests shall be processed by Knls within 90 days of receiving the request.

## 2.10 Tender Currencies

2.10.1 Prices shall be quoted in Kenya Shillings unless otherwise specified in the appendix to Instructions to Tenderers

## 2.11 Tenderers Eligibility and Qualifications.



2.11.1 Pursuant to Clause 2.1 the tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.

2.11.2 The documentary evidence of the tenderers qualifications to perform the contract if its tender is accepted shall establish to Knls satisfaction that the tenderer has the financial and technical capability necessary to perform the contract.

## 2.12 Tender Security

2.12.1 The tenderer shall furnish, as part of its tender, a tender security for the amount and form specified in the Invitation to tender.

2.12.2 The tender security shall be in the amount of **Kshs. 200,000.00** from a reputable bank or dully filled declaration form for the reserved group.

2.12.2 The tender security/declaration form is required to protect Knls against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.12.7

2.12.3 The tender security shall be denominated in Kenya Shillings or in another freely convertible currency, and shall be in the form of a bank guarantee or a bank draft issued by a reputable bank located in Kenya, in the form provided in the tender documents or any other form acceptable to Knls and valid for thirty (30) days **beyond** the validity date of the tender.

2.12.4 Any tender not secured in accordance with paragraph 2.12.1, 2.12.2 and 2.12.3 will be rejected by Knls as non-responsive, pursuant to paragraph 2.20

2.12.5 Unsuccessful tenderer's security will be discharged or returned as promptly as possible as but not later than thirty (30) days after the expiration of the period of tender validity prescribed by Knls.

2.12.6 The successful tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.26, and furnishing the performance security, pursuant to paragraph 2.27.

2.12.7 The tender security may be forfeited:

(a) If a tenderer withdraws its tender during the period of tender validity specified by Knls on the Tender Form; or

(b) In the case of a successful tenderer, *if* the tenderer fails:

(i) to sign the contract in accordance with paragraph 2.26

**or**

(ii) to furnish performance security in accordance with paragraph 2.27.

(c) If the tenderer rejects, correction of an error in the tender.

### 2.13 Validity of Tenders

2.13.1 Tenders shall remain valid for **90 days after date of tender opening** prescribed by Knls, pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by Knls as non-responsive.

2.13.2 In exceptional circumstances, Knls may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.12 shall also be suitably extended. A tenderer may refuse the request without forfeiting its tender security. A tenderer granting the request will not be required nor permitted to modify its tender.

### 2.14 Format and Signing of Tender

2.14.1 The tenderer shall prepare '**one copy each**' of the '**technical proposal**' and '**financial proposal**', properly bound and clearly marking each "**ORIGINAL FINANCIAL PROPOSAL**", "**ORIGINAL TECHNICAL PROPOSAL**" and "**COPY OF FINANCIAL PROPOSAL AND COPY OF TECHNICAL PROPOSAL**," as appropriate. In the event of any discrepancy between them, the original shall govern.

2.14.2 The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. All pages of the tender, except for unamended printed literature, shall be initialled by the person or persons signing the tender.

2.14.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialled by the person or persons signing the tender.

### 2.15 Sealing and Marking of Tenders

2.15.1 The tenderer shall seal the original and each copy of the tender in separate envelopes, duly marking the envelopes as "**ORIGINAL**" and "**COPY.**" The envelopes shall then be sealed in an outer envelope.

2.15.2 The inner and outer envelopes shall:

(a) Be addressed to Knls at the address given in the invitation to tender

(b) Bear, **Tender No. KNL/HQ/T/001/2016-2017– supply, delivery, installation and commissioning of servers, server operating system, SAN configuration and virtualization software and the words: "DO NOT OPEN BEFORE 22<sup>nd</sup> September 2016 at 11.00a.m local time."**

2.15.3 The inner envelopes only shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared “late” and also to enable the financial proposals to be returned unopened where the tenderer does not qualify for financial evaluation after technical evaluation.

2.15.4 If the outer envelope is not sealed and marked as required by paragraph 2.15.2, Knls will assume no responsibility for the tender’s misplacement or premature opening.

## 2.16 Deadline for Submission of Tenders

2.16.1 Tenders must be received by Knls at the address specified under paragraph 2.15.2 no later than **22nd September, 2016 at 11.00a.m local time.**”

2.16.2 Knls may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 6, in which case all rights and obligations of Knls and candidates previously subject to the deadline will thereafter be subject to the deadline as extended.

2.16.3 Bulky tenders which will not fit in the tender box shall be received by Knls as provided for in the appendix.

## 2.17 Modification and withdrawal of tenders

2.17.1 The tenderer may modify or withdraw its tender after the tender’s submission, provided that written notice of the modification , including substitution or withdrawal of the tender’s is received by Knls prior to the deadline prescribed for the submission of tenders.

2.17.2 The Tenderer’s modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.15. A withdrawal notice may also be sent by cable, but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.

2.17.3 No tender may be modified after the deadline for submission of tenders.

2.17.4 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer on the Tender Form. Withdrawal of a tender during this interval may result in the Tenderer’s forfeiture of its tender security, pursuant to paragraph 2.12.7.

2.17.5 Knls may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.

2.17.6 Knls shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

## 2.18 Opening of Tenders

- 2.18.1 Knls will open all tenders in the presence of tenderers' representatives who choose to attend after **11.00a.m local time on 22nd September, 2016 and** in the location specified in the invitation to tender. The tenderers' representatives who are present shall sign a register evidencing their attendance.
- 2.18.2 The tenderers' names, tender modifications or withdrawals, tender prices, discounts, and the presence or absence of requisite tender security and such other details as Knls, at its discretion, may consider appropriate, will be announced at the opening.
- 2.18.3 Knls will prepare minutes of the tender opening which will be submitted to the tenderers that signed the tender opening register and who will have made the request.

## **2.19 Clarification of tenders**

- 2.19.1 To assist in the examination, evaluation and comparison of tenders Knls may at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance shall be sought, offered, or permitted.
- 2.19.2 Any effort by the tenderer to influence Knls in Knls tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers tender.

## **2.20 Preliminary Examination and Responsiveness**

- 2.20.1 Knls will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required securities have been furnished whether the documents have been properly signed, and whether the tenders are generally in order.
- 2.20.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security may be forfeited. If there is a discrepancy between words and figures, the amount in words will prevail.
- 2.20.3 Knls may waive any minor informality or nonconformity or irregularity in a tender which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any tenderer.
- 2.20.4 Prior to the detailed evaluation, pursuant to paragraph 2.22, Knls will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one which conforms to all the terms and conditions of the tender documents without material deviations. Knls determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.

2.20.5 If a tender is not substantially responsive, it will be rejected by Knls and may not subsequently be made responsive by the tenderer by correction of the nonconformity.

**2.21 Conversion to a single currency**

2.21.1 Where other currencies are used, Knls will convert those currencies to Kenya shillings using the selling exchange rate on the date of tender closing provided by the Central Bank of Kenya.

**2.22 Evaluation and comparison of tenders.**

2.22.1 Knls will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to Evaluation Criteria spelt out in the tender documents in the Special Conditions of Contract.

2.22.2 The comparison shall be of the price including all costs as well as duties and taxes payable on all the materials to be used in the provision of the services.

2.22.3 Knls evaluation of a tender will take into account, in addition to the tender price, the following factors, in the manner and to the extent indicated in paragraph 2.22.4 and in the technical specifications:

(a) Operational plan proposed in the tender;

(b) Deviations in payment schedule from that specified in the Special Conditions of Contract;

2.22.4 Pursuant to paragraph 2.22.3 the following evaluation methods will be applied:

**(a) Operational Plan.**

Knls requires that the services under the Invitation for Tenders shall be performed at the time specified in the Schedule of Requirements. Tenders offering to perform longer than Knls have required delivery time will be treated as non-responsive and rejected.

**(b) Deviation in payment schedule.**

Tenderers shall state their tender price for the payment on a schedule outlined in the special conditions of contract. Tenders will be evaluated on the basis of this base price. Tenderers are, however, permitted to state an alternative payment schedule and indicate the reduction in tender price they wish to offer for such alternative payment schedule. Knls may consider the alternative payment schedule offered by the selected tenderer.

2.22.5 The tender evaluation committee shall evaluate the tender within 30 days from the date of opening the tender.

2.22.6 To qualify for contract awards, the tenderer shall have the following:-

- (a) Necessary qualifications, capability experience, services, equipment and facilities to provide what is being procured.
- (b) Legal capacity to enter into a contract for procurement
- (c) Shall not be insolvent, in receivership, bankrupt or in the process of being wound up and is not the subject of legal proceedings relating to the foregoing
- (d) Shall not be debarred from participating in public procurement.

## 2.23. Contacting Knls

2.23.1 Subject to paragraph 2.19, no tenderer shall contact Knls on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.

2.23.2 Any effort by a tenderer to influence Knls in its decisions on tender evaluation tender comparison or contract award may result in the rejection of the tenderers tender.

## 2.24 Award of Contract

### a) Post qualification

2.24.1 Knls will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.

2.24.2 The determination will take into account the tenderer's financial and technical capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.1, as well as such other information as Knls deems necessary and appropriate.

2.24.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event Knls will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

### b) Award Criteria

2.24.3 Subject to paragraph 2.26 Knls will award the contract to the successful tenderer whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

2.24.4 Knls reserves the right to accept or reject any tender and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for Knls action. If Knls determines

that none of the tenderers is responsive; Knls shall notify each tenderer who submitted a tender.

2.24.5 A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

## 2.25 Notification of award

2.25.1 Prior to the expiration of the period of tender validity, the Procuring entity will notify the successful tenderer in writing that its tender has been accepted.

2.25.2 The notification of award will signify the formation of the Contract subject to the signing of the contract between the tenderer and Knls pursuant to clause 2.26. Simultaneously the other tenderers shall be notified that their tenders have not been successful.

2.25.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 2.27, Knls will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.12

## 2.26 Signing of Contract

2.26.1 At the same time as Knls notifies the successful tenderer that its tender has been accepted, Knls will simultaneously inform the other tenderers that their tenders have not been successful.

2.26.2 Within fourteen (14) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to Knls.

2.26.3 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.

## 2.27 Performance Security

2.27.1 Within thirty (30) days of the receipt of notification of award from Knls, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to Knls.

2.27.2 Failure of the successful tenderer to comply with the requirement of paragraph 2.26 or paragraph 2.27 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event Knls may make the award to the next lowest evaluated or call for new tenders.

## 2.28 Corrupt or Fraudulent Practices

- 2.28.1 Knls requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts. A tenderer shall sign a declaration that he has not and will not be involved in corrupt or fraudulent practices.
- 2.28.2 Knls will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question;
- 2.28.3 Further, a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.



## **APPENDIX TO INSTRUCTIONS TO TENDERER'S**

The following information for the procurement of Knls **supply, delivery, installation and commissioning of servers, server operating system, SAN configuration and virtualization software shall** complement, supplement, or amend, the provisions on the instructions to tenderers. Wherever there is a conflict between the provisions of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers.

Instruction to tender reference	<i>Particulars of Appendix to instructions to tenderers</i>
2.1	Eligible tenderers shall be registered Firms
2.15.2 (b)	The tender shall close on <b>22nd September, 2016 at 11.00a.m local time and location indicated on the Tender Advertisement.</b>
2.16.1	Not later than 11.00a.m local time on <b>22<sup>nd</sup> September, 2016</b>
2.16.3	Bulky tender documents shall be received in properly sealed envelopes as per instruction at the Principal Supply Chain Officer office on 3 <sup>rd</sup> Floor; and entered in a register for receipt of bulk documents and signed for by the delivering person provided they are delivered earlier than <b>one (1) hour before</b> the closing time, after which the tenderer shall be required to place the tender documents at the tender box designated area.
2.18.1	After 11.00a.m local time on <b>22<sup>nd</sup> September, 2016</b>
2.20 & 2.22	In addition, the evaluation criteria provided in the special condition of contract shall be taken into account

## SECTION III – GENERAL CONDITIONS OF CONTRACT

### 3.1 Definitions

In this contract the following terms shall be interpreted as indicated:

- a) “The contract” means the agreement entered into between Knls and the tenderer as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- b) “The Contract Price” means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations.
- c) “The services” means services to be provided by the contractor including materials and incidentals which the tenderer is required to provide to Knls under the Contract.
- d) “The Procuring entity” means Knls, the organization sourcing for the services under this Contract.
- e) “The contractor” means the individual or firm providing the services under this Contract.
- f) “GCC” means general conditions of contract contained in this section
- g) “SCC” means the special conditions of contract
- h) “Day” means calendar day

### 3.2 Application

These General Conditions shall apply to the extent that they are not superseded by provisions of other part of contract.

### 3.3 Standards

- 3.3.1 The services provided under this Contract shall conform to the standards mentioned in the Schedule of requirements

### 3.5 Patent Right's

The tenderer shall indemnify Knls against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the services under the contract or any part thereof .

### 3.6 Performance Security

Within twenty eight (28) days of receipt of the notification of Contract award, the successful tenderer shall furnish to Knls the performance security where applicable in the amount specified in Special Conditions of Contract.

- 3.6.2 The proceeds of the performance security shall be payable to Knls as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.

3.6.3 The performance security shall be denominated in the currency of the Contract or in a freely convertible currency acceptable to Knls and shall be in the form of:

- a) Cash.
- b) A bank guarantee.
- c) Letter of credit.
- d) Or any other acceptable form

3.6.4 The performance security will be discharged by Knls and returned to the candidate not later than thirty (30) days following the date of completion of the tenderer's performance of obligations under the contract, including any warranty obligations under the contract.

### **3.7 Inspections and Tests**

3.7.1 Knls or its representative shall have the right to inspect and/or to test the goods and services to confirm their conformity to the Contract specifications. Knls shall notify the tenderer in writing, in a timely manner, of the identity of any representatives retained for these purposes.

3.7.2 The inspections and tests may be conducted on the premises of the tenderer or its subcontractor(s). If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to Knls.

3.7.3 Should any inspected or tested services fail to conform to the Specifications, Knls may reject the services, and the tenderer shall either replace the rejected services or make alterations necessary to meet specification requirements free of cost to Knls.

3.7.4 Nothing in paragraph 3.7 shall in any way release the tenderer from any warranty or other obligations under this Contract.

### **3.8 Payment**

3.8.1 The method and conditions of payment to be made to the tenderer under this Contract shall be specified in SCC

### **3.9 Prices**

Prices charged by the contractor for services performed under the Contract shall not, with the exception of any price adjustments authorized in Special Conditions of Contract, vary from the prices by the tenderer in its tender or in Knls request for tender validity extension as the case may be. No variation in or modification to the terms of the contract shall be made except by written amendment signed by the parties.

### 3.10 Assignment

The tenderer shall not assign, in whole or in part, its obligations to perform under this contract, except with Knls prior written consent.

### 3.11 Termination for Default

Knls may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part:

- a) If the tenderer fails to provide any or all of the goods and services within the period(s) specified in the Contract, or within any extension thereof granted by Knls.
- b) If the tenderer fails to perform any other obligation(s) under the Contract.
- c) If the tenderer, in the judgment of Knls has engaged in corrupt or fraudulent practices in competing for or in executing the Contract.

In the event Knls terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, goods and services similar to those undelivered, and the tenderer shall be liable to Knls for any excess costs for such similar services.

### 3.12 Termination of insolvency

Knls may at the anytime terminate the contract by giving written notice to the contractor if the contractor becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the contractor, provided that such termination will not produce or affect any right of action or remedy, which has accrued or will accrue thereafter to Knls.

### 3.13 Termination for convenience

3.13.1 Knls by written notice sent to the contractor may terminate the contract in whole or in part, at any time for its convenience. The notice of termination shall specify that the termination is for Knls convenience, the extent to which performance of the contractor of the contract is terminated and the date on which such termination becomes effective.

3.13.2 For the remaining part of the contract after termination Knls may elect to cancel the services and pay to the contractor on agreed amount for partially completed services.

### 3.14 Resolution of disputes

Knls's and the contractor shall make every effort to resolve amicably by direct informal negotiations any disagreement or dispute arising between them under or in connection with the contract.

If after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute either party may require that the dispute be referred for resolution to the formal mechanisms specified in the SCC.

### **3.15 Governing Language**

The contract shall be written in the English language. All correspondence and other documents pertaining to the contract, which are exchanged by the parties, shall be written in the same language.

### **3.16 Force Majeure**

The contractor shall not be liable *for* forfeiture of its performance security, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

### **3.17 Applicable Law.**

The contract shall be interpreted in accordance with the laws of Kenya unless otherwise specified in the SCC

### **3.18 Notices**

Any notices given by one party to the other pursuant to this contract shall be sent to the other party by post or by fax or E-mail and confirmed in writing to the other party's address specified in the SCC

A notice shall be effective when delivered or on the notices effective date, whichever is later.

#### 4. SECTION IV – SPECIAL CONDITIONS OF CONTRACT

4.1 Special Conditions of Contract (SCC) shall supplement the General Conditions of Contract, (GCC), wherever there is a conflict between the GCC and the SCC, the provisions of the SCC herein shall prevail over those in the GCC.

4.1.1 **Conditions for award:** - A tenderer shall be deemed to be the winning bidder if it emerged to be the lowest evaluated bidder.

4.1.2 Bidders shall be required to fill a delivery date schedule for the software.

	ITEM DESCRIPTION	PROPOSED DELIVERY DATE
1.		
2.		
3.		
4.		
5.		

4.1.3 Delay in delivery, supply, installation and commissioning of Servers, Server operating system, San configuration and Virtualisation software beyond the proposed delivery date or within the specified period in the contract, the procuring entity shall without prejudice to its other remedies under the contract, deduct from the contract prices liquidated damages sum equivalent to a minimum of 2% of the delivery price of the delayed goods/services up to a maximum deduction of 10% of the delayed goods. After this the supplier may consider termination of the contract.

4.1.4 Bidders shall be required to indicate their total bid price (inclusive of all duties and taxes) in the Form of Tender. **The form of tender shall ONLY be binding if it is duly filled, signed and stamped**, otherwise it shall be rejected.

4.1.5 The final bid price contained in the Form of Tender shall be inclusive of all costs, duties and taxes associated with the Supply, Installation and Commissioning of the proposed software, user training and project team costs and associated system and maintenance support for the software.

4.1.6 **One year warranty for the hardware and software and free maintenance support during the warranty period.**

4.1.7 The successful bidder shall provide details, CVs and Certificates of the proposed project personnel and technical support team and 24 hour contact persons responsible for the Kenya National Library Service project.

4.1.8 The successful bidder shall provide 24 hour technical support to the various users and propose a project team from Knls for the entire project.

- 4.1.9 A detailed breakdown of all costs of the proposed software shall be provided. Payment shall be made after the performance of the contract which shall include Supply, Delivery, Installation and Commissioning of server and server operating systems.
- 4.1.10 **Payments shall be made after successful supply, delivery, installation, SAN configuration and commissioning by the Procuring entity as specified in the contract.**
- 4.1.11 Prices charged by the supplier for the supply, delivery, installation, and configuration and commissioning of the hardware and software performed under the Contract shall not, with the exception of any price adjustments authorized in Special Conditions of Contract, vary from the prices by the supplier in its bid.
- 4.1.12 **Subcontracts:** the supplier shall notify the Procuring entity in writing of all subcontracts awarded under this Contract if not already specified in the Tender. Such notification, in the original Tender or later, shall not relieve the supplier from any liability or obligation under the Contract.
- 4.1.13 **Termination for Default**
- The Procuring entity may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the supplier, terminate this Contract in whole or in part:
- (a) if the supplier fails to provide services within the period(s) specified in the Contract, or within any extension thereof granted by the Procuring entity.
  - (b) if the supplier fails to perform any other obligation(s) under the Contract
  - (c) if the supplier, in the judgment of the Procuring entity has engaged in corrupt or fraudulent practices in competing for or in executing the Contract.
- In the event the Procuring entity terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, Goods similar to those undelivered, and the supplier shall be liable to the Procuring entity for any excess costs for such similar Goods.
- 4.1.14 Bidders shall be required to declare that they are not debarred from participating in public procurement by signing the form of statement of debarment in the tender documents.

## 4.2 Tendering Notes

- 4.2.1 The Tenderer is required to check the number of pages and should any is found to be missing or in duplicate or the figure or writing indistinct, they must inform The Authority at once and have the same rectified.
- 4.2.2 Should the Tenderer be in doubt about the prices, meaning of any item, word or figure for any reason whatsoever or observe any apparent omission of words or figures, they must inform The Authority in order that the correct meaning may be decided upon before the date for submission of the tender.

- 4.2.3 No liability whatsoever will be admitted nor is claim allowed in respect of errors in the tenderers tender due to mistakes which should have been rectified in the manner described above.
- 4.2.4 The Tenderer shall not alter or otherwise qualify the Text of this Tender Document. Any alteration or qualification made without authority will be ignored and the text of the Tender Document as printed will be adhered to.



## CONTD - SECTION IV – SPECIAL CONDITIONS OF CONTRACT

### 4.3 EVALUATION CRITERIA

Evaluation will be carried out through five stages as follows:

Stage 1: Compliance with the Mandatory/preliminary Requirements

Stage 2: Technical Evaluation on specification

Stage 3: Technical Evaluation on capacity to deliver the contract

Stage 4: The Financial Evaluation

Stage 5: Recommendation

#### 4.3.1 Stage 1: Preliminary evaluation of open tenders

The evaluation committee shall first conduct a preliminary evaluation to determine whether

- (a) The tender has been submitted in the required format;
- (b) Any tender security/declaration form submitted is in the required form, amount and validity period;
- (c) The tender has been signed by the person lawfully authorised to do so;
- (d) The required number of copies of the tender have been submitted;
- (e) The tender is valid for the period required; and
- (f) All required documents and information have been submitted.

#### 4.3.2 Statutory / Mandatory requirements

1. Certificate of Company/Firm registration
2. Tax compliance certificate
3. Audited accounts for two years within( 2013-2016)
4. Details of directorship/ownership with respective shareholding and details of citizenship
5. Duly signed commitment letter for one year warranty provision and free 24 hours maintenance and support for the same period.
6. Original bid bond / tender security of Kshs **two hundred thousand** valid for 120 days from the date of closing the tender from a reputable bank or equivalent
7. Proven physical location and address of the firm
8. Statement of verification that the Firm is not debarred in the Matter of Public Procurement and Disposal Act 2005.
9. Power of attorney in case of joint venture
10. Tender document pagination and initialling.

**Tenders which do not satisfy any of the above requirements (clause 4.3.1 & 4.3.2) shall be rejected.**

**Stage 2: Technical Evaluation on the specification as provided in the tender document**

The Tender Evaluation Committee appointed by Knls shall evaluate the bids on the basis of their responsiveness to the specifications, applying the evaluation criteria provided.

Tenderers meeting all the mandatory requirements shall have their bids checked against compliance with technical specifications indicated in this tender document. **Bidders will be required to meet all the technical specification as a minimum requirement to qualify to the next stage of the evaluation.**

Component	Number (Quantity)	Technical parameter	Bidders response	Compliance Yes/No
Processor	Two (2)	Intel® Xeon® E5-2600 v4 (12 core, 2.2 GHz, 30 MB, 105W)		
Form factor	-	2U		
Expansion slots	Two (2)  One (1)  One (1)	Standard PCIe  PERC H830 RAID Adapter for External MD14XX Only, 2GB NV Cache, Low Profile  SAS 12Gbps HBA External Controller,		
Memory RAM	(4x16 GB) RDIMM	64 GB.		
Memory slots	8	DIMM Memory slots		
Memory type	-	DDR4 Smart Memory		
Network controller	1 (one) x 4 ports	4 Ports per controller and; 10Gb 533FLR-T FlexFabric Adapter 2 Ports per controller		
Optical Drive	One	DVD+/-RW, SATA		
Warranty	One	3/3/3 - Server Warranty includes three years of parts, three years of labor, and three		

		years of onsite support coverage. <i>To be signed before the Server is received</i>		
Storage	Two (2)	1TB (1tb) 10K RPM SAS 12Gbps 2.5in Hot-plug Hard Drive,3.5in HYB CARR		
RAID Controller	One	PERC H730 RAID Controller, 1GB NV Cache		
Rack Rails		Ready Rails Sliding Rails With Cable Management Arm		
Power Supply		Dual, Hot-plug, Redundant Power Supply (1+1), 900W.		
Server Accessories		Keyboard and Optical Mouse, USB		
SAN HARDWARE	ONE (1)	Form 2U with minimum capacity of 12 TB with 6Gbps fiber channel ,support for RAID 1,5,6,10;fully redundant and hot swappable fans and power supply; support for 2.5" and 3.5" drives		
MANAGEABLE SWITCH	ONE (1)	With 48 ports  Cisco W6 series,HP or equivalent		
POWER BACKUP	ONE (1)	Rack mountable  5000VA power capacity  4kW power provided  AC 208 V  3 years warranty		
AIR CONDITIONED SERVER CABINET/RACK	ONE (1)	42 U (APC, Dell or equivalent) Rack with fan and accessories  Rack cooling at least 1.5 KW of cooling		

		Smart cold air distribution		
<b>SOFTWARE</b>				
Virtualization Software and Support	One (1)	VIRTUALIZATION SETUP (USING MICROSOFT HYPER-V)CPU License,3Yrs ProSupport + Subscription		
Operating System	One (1)	Windows Server 2012 R2,Datacenter Ed, unlimited CALs and VMs		
Microsoft SQL 2014 Enterprise Edition	One (1)	Microsoft SQL 2014 Enterprise Edition (4cores) and unlimited VMs and CALs		

**Stage 3: Technical Evaluation on Capacity to Deliver the Contract**

Tenderers fully complying with technical specifications will be subjected to technical evaluation on capacity to deliver the contract based on the technical parameters given below.

In order to qualify for stage four **bidders** must achieve a minimum score of **75 points** out of the maximum allocated points in the evaluation criteria.

Technical Number	Evaluation Attribute	Tenderer's Response	Weighting Score	Max Score %
T1	Number of years in Supply, Delivery Installation of the server, Server operating system, integration and SAN configuration and commissioning		<p>□ 5 Years and above: <b>20%</b> □ Others prorated at:</p> <p><u>Number of years x 20</u> 5</p>	<b>20</b>
T2	Provide a list of all Major clients where the company has provided similar services i.e. Supply, delivery and installation of server virtualization ,SAN configuration and commissioning in the last 3 years		<p>□ 5 or more clients: <b>20%</b> □ Others prorated at:</p> <p><u>Number of clients x 20</u> 5</p>	<b>20</b>
T3	Number of qualified Engineers/ technicians specialized in Server, server operating system and SAN configuration Technologies (provide 1 certificate each in Microsoft certified solutions associate: windows server 2008 or later, Microsoft certified IT professional :administrator windows 2008 or later, Microsoft certified technology speacilist:windows applications (Provide evidence using CV and certificates)*		<p>□ 5 or more qualified staff: <b>15%</b> □ Others prorated at:</p> <p><u>Number of staff x 15</u> 5</p>	<b>15</b>
T 4	The bidder to submit with their offers drawings catalogues for the products they intend to supply a) Server b) Server Rack c) Power back UP d) Server Cabinet e) SAN		<p>5 number of drawings/catalogues: <b>25%</b></p> <p><u>No. of drawings x 25</u> 5</p>	<b>25</b>
T5	Financial Stability : a) Profitability Margin**		A margin above 10% will score 10 marks; 5-9 % - 5 marks and 1-4% - 3 marks; below 1% No mark	<b>10</b>
	b) Liquidity Ratio***		Above 1:1 – 10 marks; 1:1 – 5 marks; 0.5:1- 2 marks less than 0.5 no mark	<b>10</b>
	<b>Total</b>			<b>100</b>

**Note:**

\*The Minimum qualification required for the Engineer will be a relevant degree and Technicians diploma holders.

$$\text{**Profitability Margin} = \frac{\text{EBIT}}{\text{Gross Revenue/Sales}}$$

Confidential

$$\text{***Current Ratio} = \frac{\text{Current Assets}}{\text{Current Liabilities}}$$

$$\square \text{ EBIT} = \text{Earnings before Interest and Taxes}$$

Only tenderers that **score 75% and above** on the above Technical Evaluation will qualify for Financial Evaluation.

#### 4. Stage 4. FINANCIAL EVALUATION

Tenderers that **score 75 % and above** under Technical Evaluation on Capacity to deliver the contract will be ranked and the lowest bidder recommended for award of the contract.

#### 5. Stage 5 – RECOMMENDATION(S)

Bidder with the lowest evaluated scores will be recommended for award subject to the above stated conditions

## SCHEDULE OF REQUIREMENTS

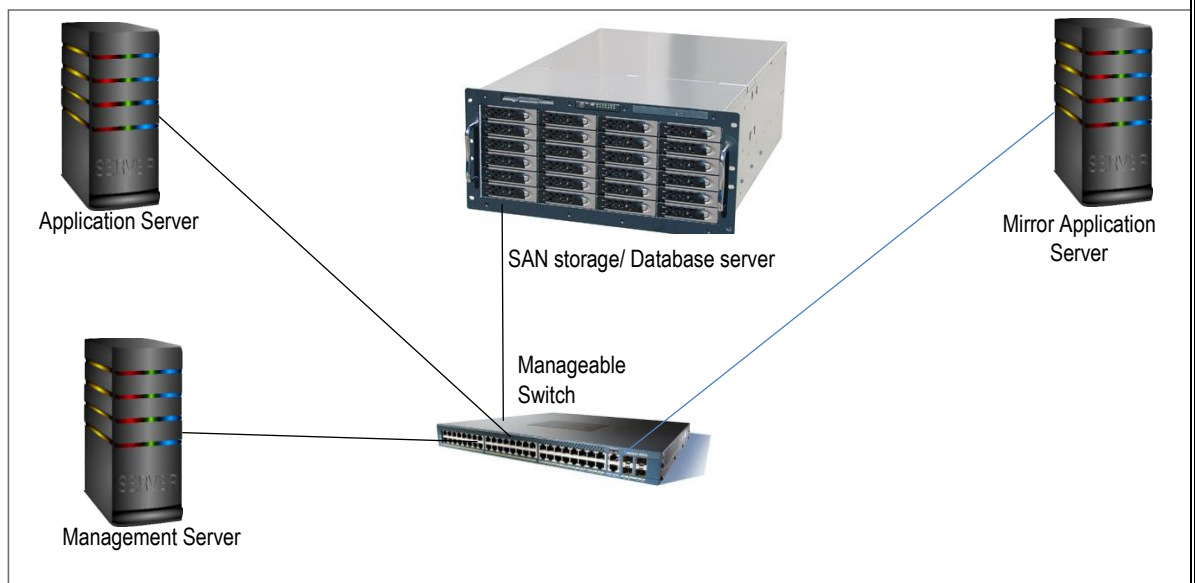
<u>ITEM</u>	<u>QUANTITY</u>
1. Server	3
2. Storage Area Network (SAN) HARDWARE	1
3. MANAGEABLE 48 Port Switch	1
4.AIRCONDITIONED 42 U Rack	1
5.OPERATING SYSTEM	1
6.MICRO SOFT SQL 2014 ENTERPRISE EDITION	1
7.VIRTUALISATION	1
8.UPS	1

### **GENERAL TECHNICAL SPECIFICATIONS**

1. These specifications describe the basic requirements for the software. Tenderers are requested to submit with their offers the detailed specifications, drawings, catalogues, etc for the products they intend to supply.
2. Tenderers must indicate on the specifications sheets whether the equipment offered comply with each specific requirement.
3. All the dimensions and capacities of the equipment to be supplied shall not be less than those required in these specifications. Deviations from the basic requirements, if any, shall be explained in detail in writing with the offer, with supporting data such as calculation sheets, etc. The procuring entity reserves the right to reject the products, if such deviations shall be found critical to the use and operation of the products
4. The Tenderer's are requested to present information along with their offers as follows;-
  - i. Shortest possible delivery period of each product
  - ii. Information on proper representative and/or workshop for back-up service/repair and maintenance including their names and addresses

### **ARCHITECTUARAL DESIGN/INFRASTRUCTURE INFORMATION**

- Creation of 4 virtual machines i.e Ms Navision, Library system, Netopacs and Isbn
- Provide a detailed solution architecture with diagrams
- Servers: -
  1. Application server :-runs the virtual environment
  2. Management server:-Manages the infrastructure





**FORM OF TENDER**

Date \_\_\_\_\_

Tender No. \_\_\_\_\_

To: \_\_\_\_\_

\_\_\_\_\_  
*[name and address of procuring entity]*

Gentlemen and/or Ladies:

1. Having examined the tender documents including Addenda Nos. ....  
*[insert numbers]*.the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply, deliver, install and commission an supply, delivery, installation and commissioning of server, server operating system and SAN configuration and virtualization software **for Kenya National Library Service** in conformity with the said tender documents for the sum of ..... *(total tender amount in figures)*..... *(total tender amount in words)* **inclusive of all duties and taxes** or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.

2. We undertake, if our Tender is accepted, to deliver install and commission the equipment and systems in accordance with the delivery schedule specified in the Schedule of Requirements.

3. If our Tender is accepted, we will obtain the guarantee of a bank in a sum of equivalent to **10%** percent of the Contract Price for the due performance of the Contract , in the form prescribed by .....*( Procuring entity)*.

4. We agree to abide by this Tender for a period of **90 days** from the date fixed for tender opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

5. This Tender, together with your written acceptance thereof and your notification of award, shall constitute a Contract, between us. Subject to signing of the Contract by the parties.

6. We understand that you are not bound to accept the lowest or any tender that you may receive.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_

\_\_\_\_\_  
 [signature]

\_\_\_\_\_  
 [in the capacity of]

Duly authorized to sign tender for an on behalf of \_\_\_\_\_

Official Rubber Stamp

\_\_\_\_\_

**DECLARATION FORM**

**STATEMENT OF VERIFICATION THAT NOT DEBARRED IN THE MATTER OF THE PUBLIC PROCUREMENT AND ASSET DISPOSAL ACT 2015.**

I, ..... of P. O. Box ..... being a resident of ..... in the Republic of Kenya do hereby make a statement as follows:-

1. THAT I am the Chief Executive/Managing Director/Principal Officer/Director of ..... (name of the Company) who is a Bidder in respect of **Tender No.** ..... To supply goods, render services and/or carry out works for Kenya National Library Service and duly authorized and competent to make this statement.

2. THAT the aforesaid Bidder has not been debarred from participating in procurement proceeding under Part IX.

3. THAT the aforesaid Bidder will not engage in any corrupt practice and has not been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and/or agents of Kenya National Library Service, which is the procuring entity.

4. THAT the aforesaid Bidder, its servants and/or agents have not offered any inducement to any member of the Board, Management, Staff and/or employees and/or agents of Kenya National Library Service.

5. THAT what is deponed to hereinabove is true to the best of my knowledge information and belief.

.....  
(Title) (Signature) (Date)

## TEAM COMPOSITION AND TASK ASSIGNMENTS

### 1. Technical/Managerial Staff.

	Name	Position	Assignment Task for Knls Project
1.			
2.			
3.			
4.			
5.			
6.			

**FORMAT OF CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF**

Proposed Position: \_\_\_\_\_ **Project Manager** \_\_\_\_\_

Name of Firm: \_\_\_\_\_

Name of Staff: \_\_\_\_\_

Profession: \_\_\_\_\_

Date of Birth: \_\_\_\_\_

Years with Firm \_\_\_\_\_ Nationality \_\_\_\_\_

Membership in Professional Societies \_\_\_\_\_

---

Detailed Tasks Assigned \_\_\_\_\_

---

**Key Qualifications:**

*(Give an outline of staff member's experience and training most pertinent to tasks on assignment. Describe degree of responsibility held by staff member on relevant previous assignments and give dates and locations)*

---

**Education:**

*(Summarize college/University and other specialized education of staff member, giving names of schools, dates attended and degree(s) obtained.)*

---

**Employment Record:**

*(Starting with present position, list in reverse order every employment held. List all positions held by staff member since graduation, giving dates, names of employing organizations, titles of positions held, and locations of assignments.)*

---

**Certification:**

I, the undersigned, certify that these data correctly describe me, my qualifications and my experience.

\_\_\_\_\_ Date \_\_\_\_\_  
*(Signature of Staff member)*

\_\_\_\_\_ Date \_\_\_\_\_  
*(Signature of authorized representative of the firm)*

Full name of staff member: \_\_\_\_\_

---

Full name of authorized representative: \_\_\_\_\_

---

**FORMAT OF CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF**

Proposed Position: \_\_\_\_\_ **Supervisor** \_\_\_\_\_

Name of Firm: \_\_\_\_\_

Name of Staff: \_\_\_\_\_

Profession: \_\_\_\_\_

Date of Birth: \_\_\_\_\_

Years with Firm \_\_\_\_\_ Nationality \_\_\_\_\_

Membership in Professional Societies \_\_\_\_\_

---

Detailed Tasks Assigned \_\_\_\_\_

---

**Key Qualifications:**

*(Give an outline of staff member's experience and training most pertinent to tasks on assignment. Describe degree of responsibility held by staff member on relevant previous assignments and give dates and locations)*

---

**Education:**

*(Summarize college/University and other specialized education of staff member, giving names of schools, dates attended and degree(s) obtained.)*

---

**Employment Record:**

*(Starting with present position, list in reverse order every employment held. List all positions held by staff member since graduation, giving dates, names of employing organizations, titles of positions held, and locations of assignments.)*

---

**Certification:**

I, the undersigned, certify that these data correctly describe me, my qualifications and my experience.

\_\_\_\_\_  
*(Signature of Staff member)* Date \_\_\_\_\_

\_\_\_\_\_  
*(Signature of authorized representative of the firm)* Date \_\_\_\_\_

Full name of staff member: \_\_\_\_\_

Full name of authorized representative: \_\_\_\_\_

**FORMAT OF CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF**

Proposed Position: \_\_\_\_\_ **Technical Personnel (1)** \_\_\_\_\_

Name of Firm: \_\_\_\_\_

Name of Staff: \_\_\_\_\_

Profession: \_\_\_\_\_

Date of Birth: \_\_\_\_\_

Years with Firm \_\_\_\_\_ Nationality \_\_\_\_\_

Membership in Professional Societies \_\_\_\_\_

---

Detailed Tasks Assigned \_\_\_\_\_

---

**Key Qualifications:**

*(Give an outline of staff member's experience and training most pertinent to tasks on assignment. Describe degree of responsibility held by staff member on relevant previous assignments and give dates and locations)*

---

**Education:**

*(Summarize college/University and other specialized education of staff member, giving names of schools, dates attended and degree(s) obtained.)*

---

**Employment Record:**

*(Starting with present position, list in reverse order every employment held. List all positions held by staff member since graduation, giving dates, names of employing organizations, titles of positions held, and locations of assignments.)*

---

**Certification:**

I, the undersigned, certify that these data correctly describe me, my qualifications and my experience.

\_\_\_\_\_ Date \_\_\_\_\_

*(Signature of Staff member)*

\_\_\_\_\_ Date \_\_\_\_\_

*(Signature of authorized representative of the firm)*

---

Full name of staff member: \_\_\_\_\_

Full name of authorized representative: \_\_\_\_\_

**FORMAT OF CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF**

Proposed Position: \_\_\_\_\_ **Technical Personnel (2)** \_\_\_\_\_

Name of Firm: \_\_\_\_\_

Name of Staff: \_\_\_\_\_

Profession: \_\_\_\_\_

Date of Birth: \_\_\_\_\_

Years with Firm \_\_\_\_\_ Nationality \_\_\_\_\_

Membership in Professional Societies \_\_\_\_\_

---

Detailed Tasks Assigned \_\_\_\_\_

---

**Key Qualifications:**

*(Give an outline of staff member's experience and training most pertinent to tasks on assignment. Describe degree of responsibility held by staff member on relevant previous assignments and give dates and locations)*

---

**Education:**

*(Summarize college/University and other specialized education of staff member, giving names of schools, dates attended and degree(s) obtained.)*

---

**Employment Record:**

*(Starting with present position, list in reverse order every employment held. List all positions held by staff member since graduation, giving dates, names of employing organizations, titles of positions held, and locations of assignments.)*

---

**Certification:**

I, the undersigned, certify that these data correctly describe me, my qualifications and my experience.

\_\_\_\_\_ Date \_\_\_\_\_

*(Signature of Staff member)*



\_\_\_\_\_ Date \_\_\_\_\_

(Signature of authorized representative of the firm)

Full name of staff member: \_\_\_\_\_

Full name of authorized representative: \_\_\_\_\_

**CONFIDENTIAL BUSINESS QUESTIONNAIRE**

<b>About The Company</b>	
Company Name	
Contact Person	
Title	
Head Office Address	
Phone	
Mobile	
Fax	
E-Mail	
Web	
Alternative Contact Person Name	
Title	
Address	
Phone	
Mobile	
Fax	
E-Mail	
Web	
Number of Offices Local/International ( <i>if any</i> )	
Annual Turnover	
Association with Principal Company of the Proposed system	
Area of Business Focus	
Details of local partners <i>if any</i>	

<b>Company Resources</b>	
Total Employees	
Total Employees based at Local Office	
Total Implementation Technical Staff assigned to this project	
<b>Business Experience</b>	
Years in Business	
MM/YY Since local office registered ( <i>if applicable</i> )	

**QUALIFICATION INFORMATION**

Official Receipt No.....

Date.....

I/We ..... (Name of Firm) hereby apply for Supply, delivery, installation and commissioning of Library Book Security Detection Systems.

Postal Address.....Fax No.....

Tel.....E-mail Address.....

Town..... Street .....

Name of Building.....Room/Office No .....Floor No.....

Full Name of Applicant .....

.....

**Summary of Assets and Liabilities (As per latest Audited accounts)**

1. Total Assets in Kshs .....
2. Current Assets in Kshs .....
3. Total liabilities in Kshs.....

Indicate total income from past two years (Kshs.....)

**Referees (as per Technical Requirement (f) above):-**

1) Name of Company.....

Address & Telephone:.....

Name of contact person:.....

2) Name of Company.....

Address & Telephone:.....

Name of contact person:.....

3) Name of Company.....

Address & Telephone: .....

Name of contact person: .....

**CONFIDENTIAL BUSINESS QUESTIONNAIRE - GENERAL INFORMATION**

Receipt Number.....(attach copy)

Company name.....

P. O. Box..... Town..... Postal code.....

Telephone number(s).....

Fax number(s).....

Email address.....

Physical address

Building..... Floor.....

Plot number..... Door.....

Street.....

Nature of business.....

Certificate of Registration/Incorporation No.....(attach copy)

Trade license No.....(attach copy)

VAT registration No.....(attach copy)

PIN Certificate No.....(attach copy)

Tax compliance certificate.....(attach copy)

Membership to professional body.....(attach certificate)

**Contact persons:**

Name..... Position.....

Name..... Position.....

Name..... Position.....

**COMPANY PROFILE**

**A. Names of Directors:**

- 1.....Nationality.....
- 2.....Nationality.....
- 3.....Nationality.....
- 4.....Nationality.....

**B. Personnel**

Number of staff employed.....

Qualifications.....

Level of experience.....

**C. Experience**

No. of years the company has been in operation.....

Volume of business transacted in the last 5 years.....

**Referees:**

- 1.....
- 2.....
- 3.....

Scope of clientele - (attach evidence of the clients you are currently serving)

.....

.....

.....

**D. Customer service**

Do you have a dedicated customer help desk?..... Tel No.....

Do you carry out customer satisfaction surveys?.....

Do you have a customer technical back up team?.....

**NB: You will be required to separately attach a COMPREHENSIVE company profile detailing ALL the requested information. This should be on the company's letterhead.**



## APPENDIX 4 – MANDATORY MAINTENANCE AND SUPPORT QUESTIONNAIRE

<b>Proposed Maintenance and Support</b>	
<b>Post-implementation support</b>	
Days of on-site support after go-live	
Other on-site support after go-live (month end, year end, open enrolment, etc.)	
<b>Support Options</b>	
Support Packages Offered (Bronze, Silver, Gold, etc.)	
Support Package Proposed	
<b>Other Support:</b>	
Remote desktop support	
Additional on-site support	
<b>Telephone Support</b>	
Hours available	
Problem Reporting and Resolution Procedures	
Response time for various levels of severity	
<b>User Groups</b>	
Local User Group	
User Group Members (number)	
<b>Third Parties</b>	
Support provided for third party products?	
<b>Upgrades/Patches</b>	
Upgrade Frequency (major and minor releases)	
How are upgrades delivered?	
Are upgrades required?	

How many versions are currently supported?	
--	--

**PROCLAMATION**

I / We the undersigned, state that, ALL the information we have provided in this document is correct and that I / We hereby give The Kenya National Library Service (Knls) authority to seek any references it may deem vital while carrying out their evaluation.

Name.....Designation.....Signature.....

Name.....Designation.....Signature.....

Name.....Designation.....Signature.....

---

Official rubber stamp

### Appendix 3 FIRMS REFERENCES / IMPLEMENTATION TEAM EXPERIENCE

Relevant services carried out in the last two years That Best Illustrate Qualifications  
Using the format below, provide information on each assignment for which your firm as participated in the last three years.

Assignment Name:		Country
Location within Country:		Professional Staff provided by Your Firm/Entity (Profiles)
Name of Client:		Clients contact person for the assignment.
Address:		No of Staff-Months; Duration of Assignment:
Start Date (Month/Year):	Completion Date (Month/Year):	Approx. Value of Services (Ksh)
Name of Associated Consultants. If any.		No of Months of Professional Staff provided by Associated Consultants
Name of Senior Staff (Project Director/Coordinator, Team Leader) Involved and Functions Performed:		
Narrative Description of Project:		
Description of Actual Services Provided by Your Staff:		

Firm's Name \_\_\_\_\_

Name and title of signatory; \_\_\_\_\_

## Confidentiality of information

All information contained in the tender is confidential. Likewise, all information included by vendors in their proposals will be treated with utmost confidentiality.

## Completion and submission of proposal

It should be understood that Kenya National Library Service is not liable for any costs incurred by you in the preparation of your response to this tender. The preparation of your proposal will be made without obligation by Kenya National Library Service to acquire any of the items included in your proposal, or to select any vendor's proposal, or to discuss the reasons why your proposal is accepted or rejected.

It should also be understood that, if the proposal is accepted, it will form part of the contract which will be negotiated subsequently.

Furthermore, the successful vendor must undertake not to make any reference to Kenya National Library Service in any literature, promotional material, brochures or sales presentations without the express written consent of Kenya National Library Service.

## PROPOSAL CONTENT

All proposal sections must be clearly marked. For your convenience we have included an electronic version in suitable formats to be used to record your responses.

## Structure of Proposal

The proposal should have the following general structure:

Section	Supporting Appendix
Executive Summary	
Tender Forms: <ol style="list-style-type: none"> <li>1. Form of Tender</li> <li>2. Confidential business questionnaire</li> <li>3. Tender Security Form</li> <li>4. Contract Form</li> <li>5. Performance Security/dully filled declaration Form</li> <li>6. Bank Guarantee for Advance Payment</li> <li>7. Sample letter of Notification Award</li> </ol>	
Technical Proposal submission forms	Appendix 1
Company profile	Appendix 2
Firms References / Implementation Team Experience	Appendix 3
General Technical Specifications	Appendix 4
Financial proposal	Appendix 5

Other items of significance (e.g. sample software agreement)	
--	--

The following subsection will provide further guidance on the proposal.

### Executive Summary

Details the Executive Summary and should contain summary cost and other information together with the perceived strengths of your proposal, and the reasons for proposing the configuration specified.

### Technical Proposal submission form

**Appendix 1** is the covering letter that details your understanding of the tender requirements and dates thereof.

### Company Profile

Companies are required to complete **Appendix 2** for themselves, and on any other vendors included in the proposal, whether supplying application software, training or support or hardware.

### Firms References / Implementation Team Experience references

Suppliers are requested to complete **Appendix 3** and to provide, ideally, *five reference sites* which can be contacted or visited for a further demonstration of the systems and equipment proposed. These should preferably be companies similar in size and scope to Kenya National Library Service and implementation completed.

This also details the experience and the CVs for implementation team proposed for the project

### Financial Proposal - Detailed breakdown of costs

A detailed breakdown of costs of the proposed hardware and software shall be provided. Payment shall be made after the performance of the contract which shall include Supply, Installation and Commissioning of Library Book Security Detection Systems

### General Technical Specifications

This describes the general minimum technical requirement for the respective software systems.

### Installation and implementation details

The proposal submitted should contain a list of what the supplier regards are the main milestone activities in the project, from agreement of the contract to full handover to Kenya National Library Service. The responsibility for each activity should also be stated by the supplier.

Information will be required particularly regarding:

1. the proposed delivery dates and installation timetable for the project;
2. any systems integration the supplier expects to have to carry out and the cost, if any,
3. user training timetables and synopsis of the training programs believed necessary;

4. Recommendations for the appointment of Kenya National Library Service personnel to the project team for.
5. system testing:
  - when this will take place;
  - where this will take place;
  - responsibility for checking results;
  - system sign-off procedures for project ;
  - Proposed method and timing for data conversion or loading, and the assistance the vendor can provide.

## Contractual terms

### Contracts

The vendor should insert in this section copies of their relevant standard contracts for:

1. Supply/delivery of the project;
2. Maintenance/support of project & any software;

Suppliers should note that the final contract will make reference to the tender, the supplier's proposal and any subsequent correspondence between the vendor and Kenya National Library Service.

The supplier should also indicate:

1. whether any areas of the contract are not open to negotiation;
2. extras such as training, etc., which are not included in the quoted price;
3. price limitation provisions;
4. period for which prices quoted will hold;
5. guarantee for no price increase above a certain percentage;
6. Right for Kenya National Library Service to withdraw from contract if the rate of increase exceeds a certain percentage.

Protection for Kenya National Library Service against:

1. Projects not delivered on time and budget
2. systems not performing as specified;
3. persistent breaking of stated conditions such as persistent failure to provide contracted service levels;
4. quality of service;
5. cost changes;
6. Time delays.

### Proposal Binding

It will be assumed that all representations made in your proposal will be binding and that your organization has agreed to *all requirements of the tender*, unless specifically stated otherwise. Amendments or clarifications

## Reservation of Rights

This is a tender request and is in no way to be construed as a commitment to purchase services on the part of Kenya National Library Service. Even though your proposal may be rejected, Kenya National Library Service reserves the right to use any of the concepts or ideas contained therein without incurring any liability.

Kenya National Library Service reserves the absolute right to withdraw this tender, by written notice or to reject any or all proposals submitted in response to this tender. Kenya National Library Service further reserves the right to accept proposals from one or more prospective suppliers. Kenya National Library Service shall not incur any liability whatsoever by reason of such withdrawal, rejection or acceptance

## Proposal is not proprietary

All information furnished by any provider to Kenya National Library Service under this tender, or in contemplation of a contract, shall be considered by Kenya National Library Service to be the provider's property. All providers acknowledge that the information provided in response to this tender will not be returned, unless requested by the provider and at the provider's expense. Unless the information was previously known to Kenya National Library Service free of obligation to keep it confidential, or has been or is subsequently made public by provider or an authorized third party, it shall be kept confidential by Kenya National Library Service. Such information shall be kept confidential by Kenya National Library Service in evaluation of provider's proposal, and will not be used for any other purposes except upon such terms as may be agreed upon between the provider and Kenya National Library Service and in writing.

## Errors and Omissions

Should you discover any material ambiguity, conflict, discrepancy, omission or other error in this tender, please immediately notify the contact person for this tender in writing of such discovery with a request of modification or clarification of this tender, and cite the specific paragraph in question. Direct all questions that arise concerning this tender by email to the Director through, [knls@knls.ac.ke](mailto:knls@knls.ac.ke)

Kenya National Library Service solely reserves the right to determine the materiality of such discovery or question. If, in the opinion of Kenya National Library Service, such discovery or question may cause an ambiguity in the tender responses, Kenya National Library Service shall issue an Addendum to amend the tender, extend the tender due date if necessary, and/or provide answers to questions received by email to remove the ambiguity. Otherwise Kenya National Library Service reserves the right to negotiate minor exceptions, irregularities, or errors in the tender and/or the tender responses.

## Payment terms

The payment terms agreed will be those acceptable to Kenya National Library Service and the vendor. The terms will be tied in to acceptance tests, which will be on the individual elements of the system, as well as the complete project or total system.



## **Timetable**

Whilst the supplier and Kenya National Library Service will agree a detailed timetable for the implementation prior to the signing of a contract, the supplier should nevertheless provide a broad implementation plan with the tender laying out:

1. Key milestones;
2. Overall project durations (in months);
3. Key task dependencies;
4. Key constraints.

The supplier should give assurances as to their adherence to this timetable, including definition of roles and responsibilities, where appropriate.

## **Bespoke work**

Should it be necessary for bespoke software to be written, confirmation from the supplier is required that ownership of the bespoke software will rest with Kenya National Library Service.

## **Selection process**

The process for review of the tender responses will include the objective evaluation of responses to: (1) the questions, (2) the business requirements, and (3) the proposed fees. The ability to meet Kenya National Library Service requirements as set forth in this tender, as well as the ability and experience to support Kenya National Library Service' long-term vision will also be assessed.

If Kenya National Library Service decides to purchase some or all of the services outlined in this tender, it is anticipated that finalists will be selected for final presentations. After all presentations and any required follow-up meetings are completed, the team intends to make a final supplier recommendation.

Project planning with the successful supplier is expected to begin immediately after the selection is finalized and formalized.

## **Selection Criteria**

Kenya National Library Service will evaluate each supplier's tender in a number of general areas, including:

1. The completeness of the tender in addressing all topics covered by the tender;
2. One or more existing client(s) with active employees;
3. The experience and past performance with clients that is considerably larger in size, scope and complexity to Kenya National Library Service. The ability to fulfill the responsibilities of the supplier;
4. The suppliers overall commitment to the delivery of the project
5. The financial stability of the supplier;
6. The willingness to identify and dedicate an experienced team to support Kenya National Library Service.

Based on these initial criteria, Kenya National Library Service expects to select suppliers to provide presentations to evaluate the proposed approach and project teams. At this point, the criteria to select the successful vendor will include:

- a. The ability of the vendor to provide the appropriate resources, along with a structured methodology, to implement this project in the necessary time frame with a reasonable level of involvement from Kenya National Library Service resources;
- b. The suitability of the vendor's proposed operations team (e.g. roles of the various team members, suppliers philosophy around the structure of the team, experience level of the various team members, the workflow between team members, etc.) for Kenya National Library Service [please include team biographies with your response-see appropriate appendix];
- c. The ability of the supplier to ensure continuity and quality of services during transition / turnover among team members;
- d. The ability to demonstrate adequate quality assurance processes and procedures to ensure accurate and timely provision of services;
- e. The suppliers vision of how its services will evolve and improve in the future;
- f. The willingness of the supplier to participate in Kenya National Library Service supplier management program, including the provision of performance measurement statistics, the ongoing monitoring of service, and the support of an ongoing quality improvement plan;
- g. The ability to reach agreement on all key contract terms and conditions; and
- h. The reasonableness of the fee quotation compared to other supplier on functionally equivalent services.

Finally, Kenya National Library Service expects to reach agreement on the business relationship it will have with its supplier prior to the approval of the successful tender. Therefore, in addition to the other criteria identified in this section of the tender, it will be necessary for the vendor to:

- a. Reach agreement with Kenya National Library Service on all key aspects of the contractual relationship defined in this tender; and
- b. Place a portion of its fees at risk with respect to meeting agreed-upon implementation deadlines and ongoing performance standards.

### **Account Management Services**

Kenya National Library Service expects the successful supplier to designate an overall Account (or Relationship) Manager to the project, who will be available as needed, throughout the project.

The account Manager will be working with IT and the other departments under the co-ordination of Kenya National Library Service representative assigned to the project. This individual needs to be able to communicate with these departments in an efficient and effective manner. Please include the biography of your proposed Account Manager with your response.

Kenya National Library Service reserves the right to interview and approve the supplier Account (or Relationship) Manager and Project Manager. The supplier team will be expected to have resources available for day-to-day contact for consulting support.

**Other items of significance**

Supplier should provide details of any significant matters which are not covered above.

## 2.15. Tender Submission Instructions

Tenderers are requested to observe the following Tender Submission requirements:

1. Technical proposal content to include the following among other information,
  - a. Appendixes' 1,2,3, and 4
  - b. Standard Forms (see 3.0.pp 12)
    - Form of Tender
    - Confidential Business Questionnaire
    - Manufactures authorisation form

Other technical details including brochures

2. Financial Proposal to include the following
  - Appendix 5-
    - Financial Proposal submission Form
    - Form of tender
    - Statement of Verification that the firm is not debarred from public procurement
    - Summary of costs

### Note

Technical proposal to be enclosed in envelop marked: **Technical Proposal in original and copy**

Financial Proposal to be enclosed in envelop marked: **Financial Proposal in original and copy**

Both two envelopes be enclosed in one single envelop clearly marked: **Knls Tender No knls/HQ/T001/2016-2017: Tender for the Supply, Delivery, Installation and Commissioning of Server, Server Operating system, SAN private cloud configuration and virtualization software for Kenya National Library Service.**

Addressed to:

**The Director**

**Kenya National Library Service**

**Kenya Railways Headquarters, Block D**

**Off Workshops Road**

**P.O. Box 55704-00200**

**Nairobi**



### **3.0 NOTES ON STANDARD FORMS**

#### **3.1. Form of Tender**

This form must be completed by the tenderer and submitted with the tender documents. It must also be duly signed by duly authorized representative of the tenderer.

#### **3.2. Confidential Business Questionnaire Form**

This form must be completed by the tenderer and submitted with tender documents

#### **3.3. Tender Security Form**

When required by the tender document the tenderer shall provide the tender security either in the form included therein after or in another format acceptable to the procuring entity.

#### **3.4. Contract Form**

The Contract form shall not be completed by the tenderer at the time of submitting the tenderer at the time of submitting the tender. The contract form shall be completed after contract award.

#### **3.5. Performance Security form**

The performance security form should not be completed by the tenderer at the time of tender preparation. Only the successful tenderer will be required to provide performance security in the sum provided herein or in another form acceptable to the procuring entity.

#### **3.6. Bank Guarantee for Advance Payment.**

When there is an agreement to have Advance payment, this form must be duly completed.

### 3.3. TENDER SECURITY FORM/DECLARATION FORM

Whereas ..... [name of the tenderer]

(hereinafter called "the tenderer") has submitted its tender dated ..... [date of submission of tender] for the supply, delivery, installation and commissioning of server, server operating system, SAN configuration and virtualization software

(hereinafter called "the Tender") ..... KNOW ALL PEOPLE by these presents that WE ..... of ..... having our registered office at ..... (hereinafter called "the Bank"), are bound unto ..... [name of Procuring entity] (hereinafter called "the Procuring entity") in the sum of ..... for which payment well and truly to be made to the said Procuring entity, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this \_\_\_\_\_ day of \_20 \_\_\_\_\_.

THE CONDITIONS of this obligation are:-

1. If the tenderer withdraws its Tender during the period of tender validity specified by the tenderer on the Tender Form; or
2. If the tenderer, having been notified of the acceptance of its Tender by the Procuring entity during the period of tender validity:
  - (a) fails or refuses to execute the Contract Form, if required; or
  - (b) fails or refuses to furnish the performance security in accordance with the Instructions to tenderers;

We undertake to pay to the Procuring entity up to the above amount upon receipt of its first written demand, without the Procuring entity having to substantiate its demand, provided that in its demand the Procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above date.

\_\_\_\_\_  
[Signature of the bank]

(Amend accordingly if provided by Insurance Company)

### 3.4. CONTRACT FORM

THIS AGREEMENT made the \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_ between  
..... **Kenya National Library Service** of Kenya (hereinafter called “the Procuring entity) of the one part and ..... [name of tenderer] of ..... [city and country of tenderer] (hereinafter called “the tenderer”) of the other part;

WHEREAS the Kenya National Library Service invited tenders for [certain goods ] and has accepted a tender by the tenderer for the supply of those goods in the sum of ..... [contract price in words and figures] (hereinafter called “the Contract Price).

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to:

2. The following documents shall be deemed to form and be read and construed as part of this Agreement viz:

- (a) The Tender Form and the Price Schedule submitted by the tenderer
- (b) The Schedule of Requirements
- (c) The Technical Specifications
- (d) The General Conditions of Contract
- (e) The Special Conditions of contract; and
- (f) The Procuring entity’s Notification of Award

3. In consideration of the payments to be made by the **Kenya National Library Service** to the tenderer as hereinafter mentioned, the tenderer hereby covenants with the **Kenya National Library Service** to provide the goods and to remedy the defects therein in conformity in all respects with the provisions of this Contract

4. The **Kenya National Library Service** hereby covenants to pay the tenderer in consideration of the provisions of the goods and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year first above written.

Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_ (for **Kenya National Library Service**)

Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_ (for the tenderer in the presence of \_\_\_\_\_)



### 3.5. PERFORMANCE SECURITY FORM

To Kenya National Library Service .....

WHEREAS ..... [*Name of tenderer*] (Hereinafter called "the tenderer") has undertaken, in pursuance of Contract No. \_\_\_\_\_ [*Reference number of the contract*] dated \_\_\_\_\_ 20 \_\_\_\_\_ to \_\_\_\_\_ supply ..... [*Description of goods*] (Hereinafter called "the Contract").

AND WHEREAS it has been stipulated by you in the said Contract that the tenderer shall furnish you with a bank guarantee by a reputable bank for the sum specified therein as security for compliance with the Tenderer's performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the tenderer a guarantee:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the tenderer, up to a total of ..... [*amount of the guarantee in words and figure*] and we undertake to pay you, upon your first written demand declaring the tenderer to be in default under the Contract and without cavil or argument, any sum or sums within the limits of ..... [*Amount of guarantee*] as aforesaid, without you needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_

Signed and seal of the Guarantors

\_\_\_\_\_  
[*name of bank or financial institution*]

\_\_\_\_\_  
[*address*]

\_\_\_\_\_  
[*date*]

**3.6. BANK GUARANTEE FOR ADVANCE PAYMENT**

To **Kenya National Library Service** .....

*[name of tender]* .....

Gentlemen and/or Ladies:

In accordance with the payment provision included in the Special Conditions of Contract, which amends the General Conditions of Contract to provide for advance payment, ..... *[name and address of tenderer]*(hereinafter called “the tenderer”) shall deposit with the Procuring entity a bank guarantee to guarantee its proper and faithful performance under the said Clause of the Contract an amount of ..... *[amount of guarantee in figures and words]*.

We, the ..... *[bank or financial institutions]*, as instructed by the tenderer, agree unconditionally and irrevocably to guarantee as primary obligator and not as surety merely, the payment to the Procuring entity on its first demand without whatsoever right of objection on our part and without its first claim to the tenderer, in the amount not exceeding ..... *[amount of guarantee in figures and words]*

We further agree that no change or addition to or other modification of the terms of the Contract to be performed there-under or of any of the Contract documents which may be made between the Procuring entity and the tenderer, shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.

This guarantee shall remain valid in full effect from the date of the advance payment received by the tenderer under the Contract until ..... *[date]*.

Yours truly,

Signature and seal of the Guarantors

\_\_\_\_\_  
*[name of bank or financial institution]*

\_\_\_\_\_  
*[address]*

\_\_\_\_\_  
*[date]*

### 3.7. LETTER OF NOTIFICATION OF AWARD

**Kenya National Library Service**

To: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

RE: Tender No. \_\_\_\_\_

Tender Name \_\_\_\_\_

This is to notify that the contract/s stated below under the above mentioned tender have been awarded to you.

\_\_\_\_\_  
\_\_\_\_\_

1. Please acknowledge receipt of this letter of notification signifying your acceptance.
2. The contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 7 days from the date of the letter.
3. You may contact the officer(s) whose particulars appear below on the subject matter of this letter of notification of award.

(FULL PARTICULARS) \_\_\_\_\_  
\_\_\_\_\_

Signed for **The Director**  
**Kenya National Library Service**

## Appendix 5 - FINANCIAL PROPOSAL

### *Notes on preparation of Financial Proposal*

The Financial Proposal prepared by the tenderer should list the costs associated with the assignment. These costs normally cover all costs as may be applicable. The costs should be broken down to be clearly understood by the procuring entity.

This tender for procurement, installation and commissioning of a Library Book Security Detection Systems

The Financial Proposal shall be in Kenya Shillings or any other currency allowed in the request for proposal and shall take into account the tax liability and cost of insurances specified in the request for proposal.

The tenderer may use additional paper if necessary to indicate the details of their costing.

The financial proposal should be prepared using the Standard forms provided in this part.

## FINANCIAL PROPOSAL – STANDARD FORMS

These forms shall include;

- a. Financial Proposal submission form.
- b. Form of tender
- c. Statement of Verification that the firm is not debarred from public procurement
- d. Summary of Costs.

**FINANCIAL PROPOSAL SUBMISSION FORM**

\_\_\_\_\_ (Date)

To:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

*(Name and Address of Client)*

Ladies/Gentlemen:

We, the undersigned, offer to **Supply, Deliver, Install and Commission Server, Operating system SAN configuration and Virtualisation software for Kenya National Library Service** in accordance with your tender Number..... Dated ( \_\_\_\_\_ ) (Date) and our Proposal. Our attached Financial Proposal is for the sum of ( \_\_\_\_\_ ) (Amount in words and figures) inclusive of the taxes.

We understand you are not bound to accept any Proposal you receive.

We remain,

Yours sincerely,

\_\_\_\_\_ (Authorized signature)  
\_\_\_\_\_ (Name and Title of Signatory)  
\_\_\_\_\_ (Name of Firm)  
\_\_\_\_\_ (Address)

**WARRANTY CONSENT AND PROPOSAL FOR DELIVERY DATES**

Bidders shall be required to fill a delivery date schedule for the software. Delay in supply, delivery, installation and commissioning of the hardware and software beyond the proposed supply, delivery, installation or commissioning dates shall attract liquidated damages as stated in the Special Conditions of Contract.

	ITEM DESCRIPTION	PROPOSED DELIVERY DATE
1.		
2.		
3.		
4.		
5.		

Bidders are required to submit a duly signed letter indicating their acceptance to offer one year warranty and free 24 hours maintenance and support on the software. **Failure to submit the written consent of warranty shall result to the bidder being disqualified at the mandatory stage.**

We the below named company commit ourselves to provide warranty for the required period as per the tender documents and to supply, deliver, install and commission the proposed hardware and software to Kenya National Library Service within the specified period above.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_

\_\_\_\_\_

[signature]

\_\_\_\_\_

[in the capacity of]

Duly authorized to sign tender for an on behalf of \_\_\_\_\_

Official      Rubber      Stamp      \_\_\_\_\_

***(This page should be stamped and signed by an authorized person)***

**FORM OF TENDER**

Date \_\_\_\_\_

Tender No. \_\_\_\_\_

To: \_\_\_\_\_

\_\_\_\_\_  
*[name and address of procuring entity]*

Gentlemen and/or Ladies:

1. Having examined the tender documents including Addenda Nos. ....  
*[insert numbers]*.the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply, deliver, install and commission Server,Operating system ,SAN configuration and Virtualisation software **for Kenya National Library Service** in conformity with the said tender documents for the sum of ..... *(Total tender amount in figures)*..... *(total tender amount in words)* **inclusive of all duties and taxes** or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.
2. We undertake, if our Tender is accepted, to deliver install and commission the equipment and systems in accordance with the delivery schedule specified in the Schedule of Requirements.
3. If our Tender is accepted, we will obtain the guarantee of a bank in a sum of equivalent to **10%** percent of the Contract Price for the due performance of the Contract , in the form prescribed by .....*( Procuring entity)*.
4. We agree to abide by this Tender for a period of **90 days** from the date fixed for tender opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.
5. This Tender, together with your written acceptance thereof and your notification of award, shall constitute a Contract, between us. Subject to signing of the Contract by the parties.
6. We understand that you are not bound to accept the lowest or any tender that you may receive.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_

\_\_\_\_\_  
[signature]

\_\_\_\_\_  
[in the capacity of]

Duly authorized to sign tender for an on behalf of \_\_\_\_\_

Official Rubber Stamp  
\_\_\_\_\_

**DECLARATION FORM**

**STATEMENT OF VERIFICATION THAT NOT DEBARRED IN THE MATTER OF THE PUBLIC PROCUREMENT AND ASSET DISPOSAL ACT 2015.**

I, .....of P. O. Box ..... being a resident of ..... in the Republic of Kenya do hereby make a statement as follows:-

1. THAT I am the Chief Executive/Managing Director/Principal Officer/Director of ..... (Name of the Company) who is a Bidder in respect of **Tender No.** ..... To supply goods, render services and/or carry out works for Kenya National Library Service and duly authorized and competent to make this statement.

2. THAT the aforesaid Bidder has not been debarred from participating in procurement proceeding under Part IX.

3. THAT the aforesaid Bidder will not engage in any corrupt practice and has not been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and/or agents of Kenya National Library Service, which is the procuring entity.

4. THAT the aforesaid Bidder, its servants and/or agents have not offered any inducement to any member of the Board, Management, Staff and/or employees and/or agents of Kenya National Library Service.

5. THAT what is deponed to hereinabove is true to the best of my knowledge information and belief.

.....

.....

(Title)

(Signature)

(Date)



**PROCLAMATION**

I / We the undersigned, state that, ALL the information we have provided in this document is correct and that I / We hereby give The Kenya National Library Service (Knls) authority to seek any references it may deem vital while carrying out their evaluation.

Name.....Designation.....Signature.....

Name.....Designation.....Signature.....

Name.....Designation.....Signature.....

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Official rubber stamp